

Vendor Inbound Program

Recent studies have shown that 80% of all corporations do not control the freight expenses of their inbound vendor purchases, thereby paying 25 to 50% more than they should.

PNG Logistics Co. is currently saving our clients hundreds and thousands of dollars weekly through our Inbound Program. In this program, PNG Logistics Co. works with your purchasing department in developing, implementing and managing routing procedures to reduce the freight related expenses by an average of 18%.

MANUFACTURING COMPANY

CANNOT GAIN CONTROL OF THEIR INBOUND SHIPMENTS!



Problem: Lack of control on their inbound shipments. Transit times are unpredictable and the discount on freight charges being the best available are unknown.

Solution: **PNG Logistics Co.** analyzed their inbound activity based upon 4 months of paid invoices tendered to us. While their regular motor carrier was providing a good level of discount, we found that by using alternate carriers we could save them an additional 15% to 20% on freight charges. Our carrier selection was determined by cost and improved transit times. The carriers we select now provide our client with the exact day the shipment will deliver and in all cases the transit times were improved by 25%. The analysts determined certain patterns of shipments could be consolidated and moved as one single shipment, providing a cost savings in excess of 32%. The consolidation did not add to the delivery time.

Results: Our client now has the ability to predict with confidence when their material will be delivered. They now have a single source for tracing and/or expediting a particular part. They receive only one invoice weekly for 10 vendor shipments (instead of 10 freight bills) and pay only one vendor. Labor costs expended on unloading multiple trucks on a daily basis due to the consolidation of shipments prior to delivery.